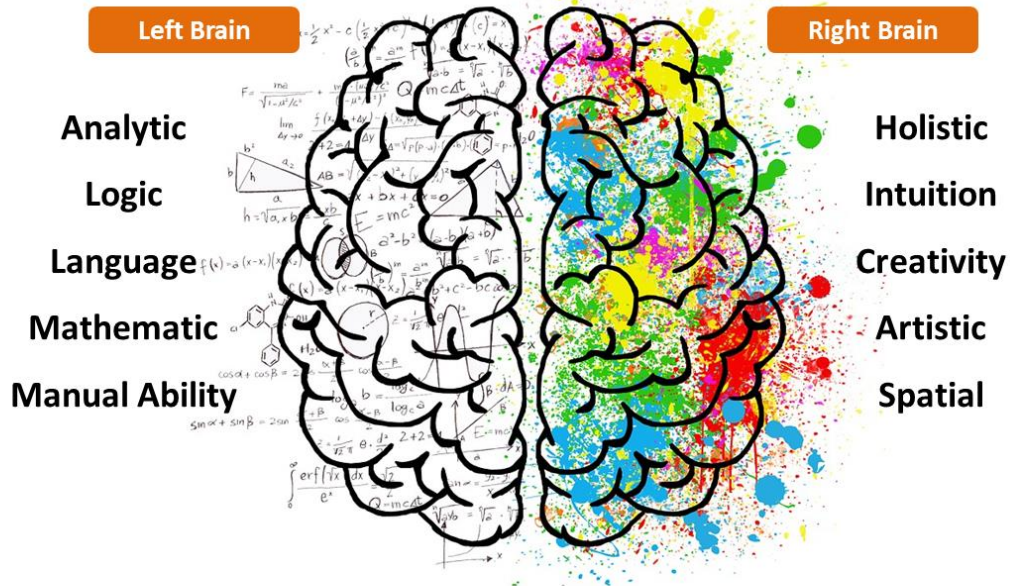


BRAIN LATERALISATION & SYMMETRY



Mediator feedback from clients - Left Brain or Right Brain ?

High energy
 Energy
 Breaking the ice
 Strong grasp of the issue
 Perceptive approach
 Straight to point
 Moving forward
 Very intuitive
 Very high E.Q
 Really comfortable with "M"
 Conciliatory approach
 Very much in control
 Excellent facilitator
 Good communicator
 Good gaining confidence

Persuasive
 Very dynamic
 Very enthusiastic
 Tireless
 Evaluative
 Excellent grasp of salient issues
 Focussed on relationship
 Ease of bringing parties together
 High focus
 Un-waving focus on end result
 Very adaptive - shifts attitude & tactics
 Very friendly
 Good building rapport
 Very commercial
 Not appearing to be forceful at all